Business Outlook TOP 10 CHEMICAL DISTRIBUTORS **IN ASIA - 2023**



Dr. Suresh Founder Director & CEO SERVO Groups of Companies

Dr. Suresh is a renowned entrepreneur and founder of Servochem LLC, a leading chemical company based in the Middle East region. With over 60 years of cumulative global experience in the chemical industry, Dr. Suresh is recognized as a hardworking, dedicated, and relentless individual in pursuit of the best options for both customers and suppliers. He started Servochem LLC with a focus on delivering affordable, quality products until then unknown to customers who came to appreciate his dedication to oldfashioned service.

SERVOCHEM LLC

Driving Chemical Industry Growth with Quality & Compliance

rom pharmaceuticals to consumer goods, agriculture to construction, the chemical industry supports various sectors and is a key contributor to economic growth. However, the industry is subject to strict regulations and quality standards, which can pose significant challenges for customers seeking high-quality chemicals that meet their needs while also meeting legal requirements. To ensure compliance with regulations, customers look to work with reputable chemical companies that adhere to all necessary protocols and have a proven track record of delivering highguality and sustainable solutions. This is where Servochem LLC comes in as a trusted problem solver. Servochem LLC is a UAE-based chemical company that has been in the industry for over 40 years, establishing itself as a customer-centric enterprise that offers sustainable solutions of the highest quality. The company's tank farms located in Rotterdam, Hamburg, Singapore, Fujairah, and Kandla Ports enable it to offer its services to customers worldwide. Servochem LLC is committed to delivering sustainable solutions that meet its client's needs while adhering to all necessary protocols and upholding its commitment to quality and profitability.

In a market where compliance with regulations is essential, Servochem LLC has built a reputation for its reliability and expertise in the chemical industry. Its experienced team of chemical engineers and chemists works to identify potential customers' problems and provide them with appropriate chemical solutions from its extensive range. The company employs a client engagement process that comprises several key stages, including awareness, consideration, evaluation, purchase, and retention. This process ensures that customers receive tailored solutions that meet their specific needs while also adhering to legal requirements. In addition to producing specialty chemicals, Servochem LLC is a distributor for leading global manufacturers, offering its customers access to a wide range of high-quality substances.



The company is committed to supplementing customers' purchases of its chemicals by providing exceptional aftersales services, technical advice, logistics, and storage facilities.

Servochem's focus on manufacturing, handling, and distributing organic and inorganic chemicals sets it apart from other companies in the region

Servochem LLC strives to deliver value to its customers consistently, ensuring their satisfaction and fostering positive word-of-mouth promotion of its brand in

the market. The firm provides a range of diversified services including access to raw materials, proximity to ports and transport links, a skilled workforce, and state-of-the-art infrastructure. The company's flagship products encompass specialty chemicals used in water treatment and oil & gas chemicals. At its facility in the UAE, Servochem develops and manufactures a variety of specialty chemicals, such as reverse osmosis (RO) membrane chemicals, antiscalants (scaling inhibitors), cleaners, biocides, chelating agents, corrosion inhibitors, acid inhibitors, and demulsifiers. Working hand in hand with membrane manufacturers, Servochem ensures product compatibility across industries. In addition to producing specialty chemicals, Servochem is also a distributor for leading global manufacturers, including DOW Chemicals, Reliance, Sabic, Anhui Haoyuan, Ineos, Ganga Rasayanie, Clariant, and others.

Commitment to Sustainability

Since its inception in 1982, Servochem LLC has grown to become one of the leading chemical and solvent distributors in the Middle East. Dr. Suresh, the founder of the company, utilized his extensive network and personal relationships to establish a flourishing business that bridged continents at a time when communication was difficult. Additionally, Dr. Suresh's ability to speak multiple languages allowed him to build his network and uncover new and exciting suppliers worldwide. Today, he is wellknown throughout the chemical industry for his hard work and relentless pursuit of the best options for both customers and suppliers.

The company is well-positioned to leverage its expertise and experience to meet the evolving needs of the chemical industry and maintain its leadership position in the market. Additionally, Servochem LLC's C.S.R. department spearheaded by Dr. Suresh offers undergraduate scholarships to students pursuing higher education in Chemical Engineering, Chemical Technology, and related fields, showcasing its commitment to giving back to the community. Servochem LLC sets itself apart from other companies in the region with its focus on manufacturing, handling, and distributing both organic and inorganic chemicals. "Our company currently handles over 150,000 tons per annum of various hazardous and non-hazardous chemicals while reducing its carbon footprint year after year. For the years to come, Servochem is committed to expanding its product portfolio and exploring new business opportunities to drive growth and better serve its customers in the GCC and beyond", signs off Dr. Suresh.