



Position/Designation:			Position Location
Technical Sales Engineer			Bahrain / Dammam
Reporting To			Reporting Location
Business Manager - MENA Region			TBD
Experience			Qualification:
3 to 5 years			M.Sc. / B.Sc. (Chemistry)
Job Requirement: Candidate must be Young, Self-Driver, Ambitions & having work			
Servochem Middle East seeks a Technical Sales Engineer with sound knowledge in water treatment chemical, Industrial & Solvents sales.			
Job Responsibilities :			
Develop, implement and adapt a working sales plan			
Effectively penetrate the desalination/ water treatment market in the assigned territory			
Analyze and meet customer needs			
Demonstrate ROI for customer initiatives			
Sell, develop and sustain current customers while building revenue through new customer			
Develop strong relationships with key stakeholders in current and prospective customers,			
Provide technical support to customers; identifying and resolving customer challenges,			
Engage in problem-solving by performing system analysis, interpreting data, and providing			
Routinely communicate with senior management on sales activities via routine sales			
Qualifications:			
Bachelor's / Master's degree chemical engineering or chemistry			
Ability to prioritize multiple projects and adapt to changing priorities			
Demonstrate exceptional communication and presentation skills			
Strong work ethics and track record of success			
Computer skills – PowerPoint, Word, Excel			
Minimum 5 years of water treatment chemical sales experience with working knowledge			
Knowledge of green energy, emerging water treatment technologies, and sustainability			
Mandatory			
Bahrain / Saudi Experience			
Bahrain Driving License			